

## NOTES

### CONDITIONS

- All prices are in Sterling/sqm and subject to alteration without notice.
- VAT is zero-rated.
- Prices are subject to change pending on sales conditions and transportation costs.
- See also our general sales conditions ([www.lano.com](http://www.lano.com)).

### STANDARD LANO PAYMENT TERMS

All invoices are due within 60 days after date of invoice.

- 3.75% payment discount for settlement within 7 days order, by CHAPS electronic money transfer.
- 2.50% payment discount for settlement by the 20th of the month following date of invoice, preferably by electronic money transfer.
- Electronic money transfer:
  - "CHAPS payment": Add swift code BNPA GB22 to the account number. Payment by 11.00 a.m. will result in a same day payment.
  - "BACS payment" will routinely be turned around within 4 days.
- Details for payment are at the bottom of each invoice.

### TRANSPORT & DELIVERY

- All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: [www.iccwbo.org/incoterms/id3045/index.html](http://www.iccwbo.org/incoterms/id3045/index.html).
- The relevant term will be shown in abbreviated form on our shipping documents.
- Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: [www.unece.org/trans/conventn/cmr\\_e.pdf](http://www.unece.org/trans/conventn/cmr_e.pdf).
- For broadloom orders ≤ 2.50 running metre (in 4m and 5 m width), a nominal surcharge of £ 25,00 for transport and administration costs will be added on the invoice. For rug orders a nominal surcharge of £ 25,00 will be added for orders less than £ 150,00.

### CLAIMS

- All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.
- For mail and fax coordinates: details below.

### MISCELLANEOUS

- For detailed information check sampling material and specification sheets.
- The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.
- 400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.
- Our customers are requested to inform end users of the inherent properties of products under consideration at the point of sale.

### RETURNS

- Lano does not take back any supplied cuts, when due to mistake in orders received.
- Lano will only take back rolls under following conditions:
  - Fully intact and undamaged, in original packaging
  - The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
  - Charge of 30% + transport cost.
  - After written acceptance from the customer on the value to credit and transport cost at charge from customer.

#### FOR MORE INFORMATION PLEASE CALL

Eddie:	0800 345 7014	Stephanie:	0800 345 7017
Gina:	0800 345 7013	Véronique:	0800 345 7016
Magda:	0800 345 7012		

Lano Carpets, Venetiëlaan 33, B-8530 Harelbeke-Belgium  
Fax: +32 5665 4279 E-mail: [sales.uk@lano.be](mailto:sales.uk@lano.be) Web: [www.lano.com](http://www.lano.com)

# Lano

Carpet Solutions

# TRADE PRICE LIST UK

## 01/2017



# X

A touch of luxury.



# X

A touch of luxury.

## Stock Program Bespoke Rugs

Quality	Description	Width m	List Price €/m <sup>2</sup>		List Price €/m <sup>2</sup>	
			Rolls	Cuts	< 6 m <sup>2</sup>	≥ 6 m <sup>2</sup>
<b>Bamboo Luxe</b>	40% Bamboo-60% PA	4.00/5.00	£ 18.95	£ 22.50	£ 71.25	£ 65.95
<b>Mayfair Velvet</b>	100% New Zealand Wool	4.00/5.00	£ 25.50	£ 29.50	£ 81.75	£ 75.50
<b>Mayfair Velvet Supreme</b>	100% New Zealand Wool	4.00/5.00	£ 31.50	£ 35.95	£ 92.95	£ 85.95
<b>Mirage</b>	100% New Zealand Wool	4.00/5.00	£ 15.95	£ 18.95	£ 67.50	£ 62.50
<b>Oasis</b>	100% New Zealand Wool	4.00/5.00	£ 15.50	£ 18.50	£ 66.50	£ 61.50
<b>Satine</b>	100% Nylon 6.6	4.00/5.00	£ 16.95	£ 19.95	£ 68.50	£ 63.25

### ADDITIONAL INFORMATION LUXURY RUGS

#### PURE

Luxury finish with folded edges and a non-slip moisture resistant underlay suitable for underfloor heating (recommended for high pile carpets only).



#### ELEGANCE

Luxury finish with a colourmatch ribbon and a non-slip moisture resistant underlay suitable for underfloor heating.



Prices are valid for rectangular rug sizes only. Maximum width/length is related to quality. Minimum order size is 2 sqm. Please contact Lano for free advice.