

JANUARY 2018

PRICES VALID FOR ORDERS AS FROM 22/01/2018, TILL FURTHER NOTICE

UK PREMIER CUSTOMER PRICE LIST

Quality	Backing	Code	Prices		width (±cm)	Structure	Composition	Pile Weight	Total Weight	
			Rolls £ /m ²	Cuts £ /m ²						± g/m ²
ESSENZ										
Divine	SB	DIV	9,50	11,50	400 / 500	1/8"	saxony PP LANOSET	2.500	3.370	
Fairfield Supreme	SB	FAI	6,54	7,99	400 / 500	1/10"	twist PP LANOSET	1.200	2.170	
Fairfield Stripe	SB	FAC	6,54	7,99	400	1/10"	twist PP LANOSET	1.200	2.170	
Heathertwist Elite	SB	HRE	7,75	9,35	400 / 500	1/8"	twist PP LANOSET	1.695	2.720	
Heathertwist Supreme	SB	HRS	6,72	7,99	400 / 500	1/8"	twist PP LANOSET	1.360	2.390	
Startwist Elite	SB	SRE	7,75	9,35	400 / 500	1/8"	twist PP LANOSET	1.695	2.720	
Startwist Supreme	SB	SRS	6,72	7,99	400 / 500	1/8"	twist PP LANOSET	1.360	2.390	
TOUCHDOWN COLLECTION										
Fairfield Heaven	SB	FSH	9,50	11,50	400 / 500	1/10"	twist ECCELENA SILK	2.230	3.200	
Fairfield Silk	SB	FSI	7,75	9,35	400 / 500	1/10"	twist ECCELENA SILK	1.450	2.420	
Fascination	SB	FAS	7,49	8,99	400 / 500	1/10"	twist ECCELENA	1.365	2.340	
Imagination	SB	IMG	7,49	8,99	400 / 500	1/10"	saxony ECCELENA	1.360	2.360	
Oblique Superior	SB	OBS	8,20	10,20	400 / 500	1/8"	saxony ECCELENA	1.990	3.020	
Oblique Ultimate	SB	OBU	9,50	11,50	400 / 500	1/8"	saxony ECCELENA	2.585	3.610	
Treasure Elite	SB	TSE	7,75	9,35	400 / 500	1/8"	twist ECCELENA SILK	1.685	2.710	
Treasure Superior	SB	TSS	8,50	10,20	400 / 500	1/8"	saxony ECCELENA SILK	1.990	3.010	
HALCYON COLLECTION										
Cashmere	SB	CSH	8,50	9,99	400 / 500	5/64"	velvet HALCYON	1.200	2.170	
Cashmere Luxe	SB	CSL	10,75	12,99	400 / 500	5/64"	velvet HALCYON	1.720	2.690	
SOFT CONTRACT										
Forum	IB	FRM	8,36	9,50	400	1/8"	twist PP LANOSET	1.000	2.470	
Scala Twist	IB	SCI	7,95	9,50	400	1/8"	twist PP LANOSET	1.200	TBC	
Scala Classic	IB	SCA	9,95	11,95	400	1/10"	cut pile PP LANOSET	1.160	2.810	
Scala Plain	IB	SCU	9,95	11,95	400	1/10"	cut pile PP LANOSET	1.160	2.810	
NYLON/WOOL/BAMBOO										
Bamboo Luxe	KT	BAA	18,95	22,50	400 / 500	1/10"	saxony 40% Bamboo-60% PA	1.300	2.460	
Bamboo Touch	KT	BAT	29,95	33,95	400 / 500	5/64"	Saxony 40% Bamboo-60% PA	1.870	3.130	
Bamboo Velvet	KT	BVE	19,95	22,95	400 / 500	5/64"	Saxony 40% Bamboo-60% PA	1.125	2.390	
Oasis	SB	OAS	15,50	18,50	400 / 500	1/4"	berber loop 100% NZ wool	1.030	2.310	
Pearl	SB	PEA	23,95	27,95	400	3/16"	shag PA 6.6	2.310	3.470	
Pleasure	KT	PLE	20,95	24,95	400 / 500	5/64"	saxony PA 6.6	1.870	3.090	
Satine	KT	SAT	16,95	19,95	400 / 500	1/10"	saxony PA 6.6	1.470	2.630	
Mayfair velvet	SB	MV	25,50	29,50	400 / 500	1/10"	saxony 100% NZ wool	1.365	2.550	
Mirage	SB	MIS	15,95	18,95	400/500	9/64"	berber loop 100% NZ wool	1.160	2.430	
Zen	SB	ZEN	12,95	15,50	400	1/10"	cut pile PA 6.6	1.000	2.160	
SMARTSTRAND										
Beauty	SB	UAO	24,95	28,95	400	1/10"	saxony 100% triexta	2.543	3.520	
Bella Donna	KT	UMK	20,95	24,95	400 / 500	1/10"	velvet 100% triexta	1.850	3.060	
Freedom	SB	UEO	16,95	19,95	400 / 500	1/10"	twist 100% triexta	1.490	2.480	
Gentle Bliss	KT	UNK	20,95	24,95	400 / 500	1/10"	saxony 100% triexta	1.850	3.070	
Soft Reflection	SB	UQO	17,50	20,50	400	1/5"	saxony 100% triexta	1.700	2.660	
Super Freedom	SB	UHO	20,50	23,95	400 / 500	1/10"	twist 100% triexta	1.860	2.850	
Velvet Dream	SB	ZIO	16,95	19,95	400 / 500	1/10"	velvet 100% triexta	1.300	2.290	
WILTONS										
Venice	+ Woven	27Z	15,54	17,93	400	wilton	PP LANOSET	1.770	2.960	
Sumatra	+ Woven	SUZ	12,55	14,34	400	wilton	PP LANOSET	1.970	2.770	
LANDSCAPING EASY LAWN										
			Rolls 2m & 4m	Cuts 4m					Pile height / mm	
Botanic	GB	BOT	5,85	7,35	5/8"	art.grass	PE + PP	890	1.525	35
Verbena	GB	VER	7,60	9,10	5/16"	art.grass	PE	1.160	2.045	30
Primrose	GB	PRR	7,60	9,10	3/8"	art.grass	PE - C-Shape	1.200	2.085	30
Anica	GB	ANC	7,85	9,35	5/16"	art.grass	PE + PP	1.200	2.085	30
Sage	GB	SAG	8,60	10,10	5/8"	art.grass	PE + PP	1.350	2.235	35
Tangerine	GB	TAG	9,15	10,65	3/8"	art.grass	PE + PP	1.600	2.485	35
Rosemary	GB	RMY	10,50	12,00	5/16"	art.grass	PE + PP	2.000	2.885	38
Valeria	GB	VAL	10,50	12,00	5/16"	art.grass	PE + PP	2.000	2.885	38
Green	GB	FGR	13,50	15,00	3/16"	art.grass	PE	1.650	2.860	13
Victory	GB	VIC	16,50	18,00	3/8"	art.grass	PE	3.200	4.085	52
LANDSCAPING PRO LAWN COLLECTION										
			Rolls 4m only	Cuts 4m					Pile height / mm	
Multi Lane	GB	MLA	8,25	9,75	5/8"	art.grass	PE + PP	1.450	2.335	40
Multi Lane Luxe	GB	MLU	9,25	10,75	5/8"	art.grass	PE + PP	1.800	2.685	40
			Rolls 2m & 4m	Cuts 4m					Pile height / mm	
Vinca	GB	VIN	8,25	9,75	5/16"	art.grass	PE + PP	1.450	2.335	30
Hedera	GB	HDR	10,25	11,75	3/8"	art.grass	PE + PP	1.700	2.585	38
Sirius	GB	SIR	10,50	12,00	3/8"	art.grass	PE + PP	2.000	2.885	45
Florence	GB	FLO	15,00	16,50	5/16"	art.grass	PE + PP	3.000	3.885	40

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All prices are in Sterling/SQM and subject to alteration without notice.

VAT is zero-rated.

Prices are subject to change pending on sales conditions and transportation costs.

See also our general sales conditions (see www.lano.com).

3.75% payment discount for settlement within 7 days order, by CHAPS electronic money transfer.

Fairfield Heaven

electronic money transfer.

Electronic money transfer:

Fairfield Silk

a same day payment.

"BACS payment" will routinely be turned around within 4 days.

Details for payment are at the bottom of each invoice.

All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: www.iccwbo.org/incoterms/id3045/index.html.

The relevant term will be shown in abbreviated form on our shipping documents.

Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or

Lano's CMR. Details on CMR: www.unece.org/trans/conventn/cmr_e.pdf.

Transport surcharge:

-Rugs : + £25 for orders less than £150

- Broadloom: +£25 for cutlength orders less than 2,50 lin M , 4 and 5m wide

All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.

For mail and fax coordinates: details below.

For detailed information check sampling material and specification sheets.

The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.

400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.

Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

Lano does not take back any supplied cuts, when due to mistake in orders received.

Lano will only take back rolls under following conditions:

- Fully intact and undamaged, in original packaging

-The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer

-Charge of 30% + return transport cost

-After written acceptance from the customer on the value to credit and transport cost at charge from customer

eddie.terras@lano.be

free nr: 0800 345 7014

magda.monteyne@lano.be

free nr: 0800 345 7012

veronique.daem@lano.be

free nr: 0800 345 7016

elien.derycke@lano.be

free nr: 0800 345 7013

stephanie.herremans@lano.be

free nr: 0800 345 7017