

PRICES VALID TILL FURTHER NOTICE

UK PREMIER CUSTOMER GOLD PRICE LIST

Quality	Backing	Code	Prices		width (±cm)	Structure	Composition	Pile Weight ± g/m²	Total Weight ± g/m²	EN 1307	Fire rating
			Rolls £ /m²	Cuts £ /m²							
EASY CARE											
Divine Twist	SB	DVT	8,99	10,99	400 / 500	1/8"	saxony	PP LANOSET	2.370	3.370	
Fairfield Supreme	SB	FAI	6,54	7,99	400 / 500	1/10"	twist	PP LANOSET	1.200	2.170	cl. 22
Fairfield Stripe	SB	FAC	6,54	7,99	400	1/10"	twist	PP LANOSET	1.200	2.170	cl. 22
Fascination	SB	FAS	7,38	8,99	400 / 500	1/10"	saxony	ECCELENA LANOSET	1.365	2.340	cl. 22+
Heathertwist Elite	SB	HSE	7,49	8,99	400 / 500	1/8"	twist	PP LANOSET	1.695	2.770	cl. 22+ - cl. 31
Heathertwist Supreme	SB	HSS	6,72	7,99	400 / 500	1/8"	twist	PP LANOSET	1.360	2.440	cl. 22
Imagination	SB	IMG	6,75	7,99	400/500	1/10"	saxony	ECCELENA	1.360	2.360	cl. 23
Intrigue	SB	INT	7,99	9,99	400	1/5"	saxony	PP LANOSET	2.680	3.800	
Startwist Supreme	SB	STZ	6,72	7,99	400 / 500	1/8"	twist	PP LANOSET	1.360	2.340	
Startwist Elite	SB	STE	7,49	8,99	400 / 500	1/8"	twist	PP LANOSET	1.695	2.670	cl. 22

TECHNIC											
Campus X tremé	IB	CXA	5,20	N/A	400	1/10"	level loop	PP BCF	600	1.850	
Forum	IB	FRM	7,49	8,99	400	1/8"	twist	PP LANOSET	1.000	2.470	
Scala Classic	IB	SCA	9,60	11,50	400	1/10"	cut pile	PP LANOSET	1.160	2.810	cl. 22
Scala Design	IB	SCD	9,60	11,50	400	1/10"	cut pile	PP LANOSET	1.160	2.810	cl. 22
Scala Plain	IB	SCU	9,60	11,50	400	1/10"	cut pile	PP LANOSET	1.160	2.810	cl. 22

ULTIMO											
Bamboo Luxe	KT	BAA	16,25	19,50	400 / 500	1/10"	saxony	40% Bamboo-60% PA 6.6 spun	1.300	2.460	cl. 22+ - cl. 31
Bamboo Weave	KT	BAB	14,75	17,75	400	1/10"	level loop	40% Bamboo-60% PA 6.6 spun	980	2.140	cl. 22+ - cl. 31
Bamboo	KT	BAM	11,50	13,95	400	1/10"	cut pile	40% Bamboo-60% PA 6.6 spun	870	2.010	cl. 22
Jaudon	◦ Woven	JBZ	24,95	29,95	390		wilton	Woolblend (80% W - 20% PA)	1.210	1.870	cl. 23 - cl. 32
Oasis	SB	OAS	13,50	15,95	400 / 500	1/4"	level loop	Woolmark	1.030	2.310	cl. 22+ - cl. 31
Pearl	SB	PEA	21,50	24,95	400	3/16"	shag	PA 6.6 BCF HS	2.310	3.470	cl. 23 - cl. 32
Satine	KT	SAT	16,25	19,50	400 / 500	1/10"	saxony	PA 6.6 BCF HS	1.470	2.630	cl. 23 - cl. 32
Silken Grace	KT	SIL	20,75	23,95	400 / 500	1/10"	saxony	PA 6.6 BCF HS	1.705	2.870	cl. 22+ - cl. 31
Smaragd	KT	SMK	13,50	15,95	400 / 500	5/64"	cut pile	PA 6.6 BCF HS	900	2.060	cl. 23 - cl. 32
Sphere	SB	SPH	13,95	16,50	400	3/16"	shag	PA 6 BCF HS	1.600	2.760	cl. 23 - cl. 32
Mayfair velvet	SB	MFV	21,50	24,95	400 / 500	1/10"	saxony	Woolmark	1.365	2.550	cl. 23 - cl. 32
Mayfair velvet supreme	SB	MFS	26,95	29,95	400 / 500	1/10"	saxony	Woolmark	1.890	3.080	cl. 33
Zen	SB	ZEN	12,50	14,95	400	1/10"	cut pile	PA 6.6 BCF HS ANTRON	1.000	2.160	cl. 33

WILTON											
Venice	◦ Woven	27Z	14,34	16,73	400		wilton	PP LANOSET	1.770	2.960	cl. 23 - cl. 32
Sumatra	◦ Woven	SUZ	12,43	14,34	400		wilton	PP LANOSET	1.970	2.770	cl. 23 - cl. 32

LANDSCAPING EASY LAWN										Pile height / mm	
			Rolls 4m **	Cuts 4m							
Botanic	GB	BOT	6,90	8,40		5/8"	art.grass	PE + PP	890	1.525	35
Aster	GB	AST	7,40	8,90		5/8"	art.grass	PE + PP - C-Shape	950	1.585	34
Verbena	GB	VER	9,00	10,50		5/16"	art.grass	PE	1.160	2.045	30
Lovage	GB	LOG	9,35	10,85		5/16"	art.grass	PE	1.100	1.985	30
Primrose	GB	PRR	8,85	10,35		3/8"	art.grass	PE + PP - C-Shape	1.200	2.085	30
Sage	GB	SAG	9,80	11,30		5/8"	art.grass	PE + PP	1.350	2.235	35
Tangerine	GB	TAG	10,55	12,05		3/8"	art.grass	PE + PP	1.600	2.485	35
Marigold	GB	MRG	10,85	12,35		3/8"	art.grass	PE - C-shape	1.600	2.485	30
Rosemary	GB	RMY	11,95	13,45		5/16"	art.grass	PE + PP	2.000	2.885	38
Green	GB	FGR	12,65	14,15		3/16"	art.grass	PE	1.650	2.860	13

** : 2M rolls available : £0,50/m² surcharge



NOTES

£

CONDITIONS

- All prices are in Sterling and subject to alteration without notice.
- VAT is zero-rated.
- Prices are subject to change pending on sales conditions and transportation costs.
- See also our general sales conditions (see www.lano.com).

STANDARD LANO PAYMENT TERMS

All invoices are due within 60 days after date of invoice.

- 3.75% payment discount for settlement within 7 days order, by CHAPS electronic money transfer.
- 2.50% payment discount for settlement by the 20th of the month following date of invoice, preferably by electronic money transfer.
- Electronic money transfer:
"CHAPS payment": Add swift code BNPA GB22 to the account number. Payment by 11.00 a.m. will result in a same day payment.
"BACS payment" will routinely be turned around within 4 days.
- Details for payment are at the bottom of each invoice.

TRANSPORT & DELIVERY

- All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: www.iccwbo.org/incoterms/id3045/index.html.
- The relevant term will be shown in abbreviated form on our shipping documents.
- Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: www.unece.org/trans/conventn/cmr_e.pdf.
- Transport surcharge:
-Rugs : + £25 for orders less than £150
- Broadloom :: +£25 for cutlength orders less than 2,50 lin M

CLAIMS

- All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.
- For mail and fax coordinates: details below.

MISCELLANEOUS

- For detailed information check sampling material and specification sheets.
- The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.
- 400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.
- Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

RETURNS

- Lano does not take back any supplied cuts, when due to mistake in orders received.
- Lano will only take back rolls under following conditions:
 - Fully intact and undamaged, in original packaging
 - The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
 - Charge of 30% + return transport cost
 - After written acceptance from the customer on the value to credit and transport cost at charge from customer

For more information please contact us :

Sales : +32 5665 4270

Deborah:	deborah.allemeersch@lano.be	free nr: 0800 345 7015
Eddie:	eddie.terras@lano.be	free nr: 0800 345 7013
Magda:	magda.monteyne@lano.be	free nr: 0800 345 7012
Véronique:	veronique.daem@lano.be	free nr: 0800 345 7016
Gina:	gina.dewaele@lano.be	free nr: 0800 345 7013
Stephanie:	stephanie.herremans@lano.be	free nr: 0800 345 7017

Lano Carpets, Venetielaan 33, B-8530 Stasegem-Belgium

Fax: +32 5665 4279 E-mail: marketing@lano.be Web: www.lano.com