

ANDRÉ VERNIER & FILS S.A.  
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**louis de  
poortere** 



September 2016

**Dear Customer**

**Sample Holders Price List - Effective 2 October 2016**

Please find attached a copy of our new Sample Holder's Price List effective from Sunday 2 October 2016.

As a result of the current downward trend in the value of the Pound to Euro exchange rate, we have made a selective currency adjustment to our broadloom and runner prices.

Where possible we have kept any increase to a minimum and we will of course continue to monitor the exchange rate situation and will make changes again should the situation improve.

Our next review will take place at the end of this year.

On a more positive note, we will be launching at this year's Decorex exhibition in London, our new flatweave broadloom collection "Haute Couture" which comprises multiple design options. Haute Couture offers nearly 80 opportunities in a vast choice of colours and textures. In addition we will enhance our best selling rug collections with new designs and colourways.

If you are visiting Decorex between 18 and 21 September 2016 please come and see us on stand G20A.

Alternatively your local Agent will have full details of all our new additions very soon.

In the meantime I thank you for your continued support

Kind regards

Yours sincerely

Alan Russell  
Sales Director  
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**The Textured Wilton  
Broadloom Collection**

**NET PRICES RRP**

Quality Name	Widths (m)	Broadloom Cuts £m <sup>2</sup>	Broadloom Cuts £m <sup>2</sup>
CATKIN	4.57m	87.00	164.99
COLOR FULL	4.57m	43.00	81.99
COLOR LOOP	4.57m	39.00	73.99
COLOR.NET	4.00m	30.50	57.99
CORDAL	4.00m	22.50	42.99
DUNE	4.57m	39.00	73.99
ECO DREAM DELUXE	4.57m	41.00	77.99
SUPER HERMES	4.57m	61.00	115.99
MOVE	4.57m	39.00	73.99
PRESIDENT	4.57m	45.00	85.99
RICHELIEU	4.57m 5.50m*	37.00	69.99
SUPER BIRDS VELVET	4.57m	54.00	102.99
SUPER BIRDS COMFORT	4.57m	54.00	102.99
ULTRATONE	4.57m	55.00	104.99
URBANITE	4.00m	30.50	57.99
WILLOW	4.00m	35.50	66.99

\* selected colours only

Orders less than £250 will incur a contribution to carriage charge of £25.00

For orders less than 2 metres in length a £50 handling charge will be applied

**The Runner  
Collection**

**NET PRICES RRP**

Quality Name	Widths (m)	Cuts £m <sup>2</sup>	Cuts £m <sup>2</sup>
BEACH	0.70m	64.00	121.99
COLOR FULL	0.70m	51.00	107.99
COLOR LOOP	0.70m	47.00	88.99
COLOR TOUCH	Between 0.72 and 0.74m	48.50	91.99
CORDAL**	0.66m	30.50	57.99
COLOR.NET**	0.66m, 0.88m 1.32m	37.00	69.99
ELITE	0.60m, 0.70m 0.90m	54.00	102.99
JAZZ	0.70m	47.00	88.99
MISSOURI	0.70m	47.00	88.99
MOVE	0.70m	42.00	79.99
MOVE BORDER	0.70m	42.00	79.99
RICHELIEU CLASSIC	0.60m, 0.70m 0.90m	44.00	83.99
RICHELIEU ESCALIER	0.60m, 0.70m 0.90m	44.00	83.99
SAN LORENZO	0.70m 0.90m	75.00	142.99

\*\* All runners are finished with a selvage edge except those marked \*\* which are overlapped

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**SALES OFFICE**  
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