

David Guyan

From: John Coppard [John.Coppard@Aireapl.co.uk]
Sent: 25 September 2015 08:33
To: David Guyan
Cc: Darren Longden; Jacqui Kirkby
Subject: Ryalux 1st October Price list
Importance: High

Hello David

You will have received the new price list by email within the last few weeks. Your special price on desert tones and Ryafine velvet are increasing in line with the increase which is a modest 3.2%. The last increase we had on Ryalux products was back in December 2012 so we have done very well to hold them this long. I am sorry for the short notice on your special prices and if any of the branches have a quote out on the range and get the acceptance after the increase please asked them to contact me if it's within the next two/ three weeks.

Hopefully your computer update is in place and working well. If possible I would like to meet up with you in the next week or so to discuss the twist and show you the new colour pallets of period velvet and Ryasilk.

New prices

Desert tones Cuts £19.92m2 Rolls £19.07m2
Ryafine Luxury Cuts £30.12m2 Rolls £27.35m2
Ryafine Elegance Cuts £22.84m2 Rolls £20.76m2

Kind regards
John



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