

October 2019

Dear Customer

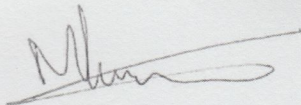
Following on from our letter announcing a price increase please find herewith the new Telenzo trade price list.

The increase on average is less than 4% and a few ranges have not been affected. On selected ranges however, the increase is more significant as these have been proving to be unprofitable for our business.

We sincerely thank you for your support and trust you understand the need for us to increase pricing at this time.

As always we will continue with our investment and innovation to bring you new and exciting ranges whilst maintaining our core values and the service levels you have come to associate with Telenzo.

Yours sincerely



Mark Rooney
UK Sales Director

PRICELIST

1st October 2019

RECEIVED
18 OCT 2019

 **TELENZO**
CARPETS SINCE 1918



A surcharge of £20 will be applied to all orders with a value of less than £200

TELENZO: STYLE AND QUALITY ASSURED. NATURALLY.

WWW.TELENZOCARPETS.CO.UK

YOUR ACCOUNT NUMBER:

QUALITY	ROLLS	CUTS	WIDTH	PILE CONTENT	CONSTRUCTION	PATTERN REPEAT	TOG RATING	SUITABILITY
Bakerloo	£ 15,59	£ 20,58	1, 4 & 5m	100% 3-ply wool	multi-coloured fine loop	111mm	1.5	HD/HC
Barbican	£ 13,53	£ 17,65	4 & 5m	100% 2-ply wool	2 tone loop		1.4	HD/GC
Barbican Stripe	£ 13,53	£ 17,65	4 & 5m	100% 2-ply wool	multi-coloured stripe	220mm	1.4	HD/GC
Burford Bridge	£ 21,59	£ 26,47	4 & 5m	100% 3-ply wool	premium loop		1.6	HD/HC
Centre Point	£ 15,59	£ 20,58	4 & 5m	100% 3-ply wool	heathered fine loop		1.5	HD/HC
Chelsea	£ 19,00	£ 22,35	4 & 5m	100% 3-ply New Zealand wool	premium level loop		1.6	HD/GC
Cormo & Rya	£ 20,88	£ 24,10	4 & 5m	100% 4-ply undyed wool	premium loop		1.4	HD/GC
Diversity	£ 17,94	£ 21,75	4 & 5m	100% 3-ply wool	2 tone loop		1.5	HD/HC
Hammersmith	£ 15,59	£ 20,58	1 & 4m	100% 3-ply wool	broad striped fine loop	450mm	1.5	HD/HC
Hoxton	£ 21,16	£ 24,69	4 & 5m	100% 3-ply New Zealand wool	structured premium loop	colour 189 – 15mm	1.2	HD
King's Cross	£ 13,71	£ 17,14	4 & 5m	100% 3-ply wool	high low loop pile		1.5	HD/HC
London Bridge	£ 13,71	£ 17,14	4 & 5m	100% 3-ply wool	level loop pile		1.5	HD/HC
Mainline	£ 15,59	£ 20,58	4 & 5m	100% 3-ply wool	striped loop	6 mm colour 345 – 13mm colour 355 – 134mm	1.5	HD/HC
Paddington	£ 13,71	£ 17,14	4 & 5m	100% 3-ply wool	structured loop pile		1.5	HD/GC
Piccadilly	£ 15,59	£ 20,58	1, 4 & 5 m	100% 3-ply wool	multi-coloured fine loop	178mm	1.5	HD/HC
Primrose Hill	£ 21,16	£ 24,69	4 & 5m	100% 3-ply New Zealand wool	striped premium loop	8mm colour 189 – 16mm	1.2	HD
50% Wool 50% PP								
Eton	£ 12,55	£ 16,64	4 & 5m	2-ply 50% wool 50% PP	structured loop		1.4	HD/GC
Greenwich	£ 12,55	£ 16,64	4 & 5m	2-ply 50% wool 50% PP	structured loop		1.4	HD/GC
Windsor	£ 12,55	£ 16,64	4 & 5m	2-ply 50% wool 50% PP	striped loop	8mm	1.4	HD/GC
ATMOSPHERE Available to stand holders/dealers (Please ask your Telenzo Agent for details)								
Breeze/Twister	£ 15,94	£ 19,41	4 & 5 m	100% Spheron PA6	soft cut pile		1.2	HD/GC
Whisper	£ 20,31	£ 24,47	4 & 5 m	100% Spheron PA6	soft cut pile		1.5	HD/GC
Cloud	£ 24,62	£ 28,77	4 & 5 m	100% Spheron PA6	soft cut pile		1.9	HD/GC

PRICES SHOWN IN £ PER M2

For questions, enquiries and orders: sales@telenzocarpet.com | +44 (0) 1422 374417 or 371226



HIGHEST QUALITY
Telenzo carpets are always of the highest quality. This is why Telenzo carpets are guaranteed against moths, carpet piling and pile reversal/shading. You will find the badges on our samples. Use our badges also for a quick overview of the most important product aspects of your favourite carpet.

STAIN PROTECTION
All Telenzo carpets in the wool programme are treated with Scotchgard® for extra stain protection.

HEALTHY AND SAFE
All Telenzo carpets are on Ceneva® Actionbac® which ensures a healthier and safer living environment. The advantages of this world's first SBR-free backing includes reduced flammability, lower VOC emissions and an odourless carpet.

A surcharge of £20 will be applied to all orders with a value of less than £200

GENERAL INFORMATION

INSTALLATION

If you are ordering in quantity and require colour matching, please let us know when placing your order. In all contract locations, we recommend an all over stick down method to BS 5325 (1983). A good quality, new underlay is always recommended when fitting a new carpet.

MAINTENANCE

Correct and regular maintenance will increase carpet life and help keep its appearance for longer. We recommend regular vacuuming with an upright vacuum cleaner with beater bar/brush, at least once a week for all carpets in all areas. Please note that over time, cut pile carpets may flatten in high traffic areas. This is a natural characteristic and not a manufacturing fault. Similarly, shading (or pile reversal) is the effect of unequal pressure on pile carpets and not a manufacturing fault.

IMPORTANT

Heather shades are created by blending several contrasting colours together. As such, random coloured flecks will be apparent in the carpet. These flecks form part of the effect and will not be considered for the basis of any claim. Colours may vary due to the limitations of dye technology. Samples should therefore be used as a guide and not an exact match. Equally matching between 4 and 5 metre widths cannot be guaranteed.

When using castor chairs, the use of a protection mat is strongly recommended. No claims will be considered as a result of improper application, installation or maintenance.

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SALES

AGENT/REP	Area	TELEPHONE NUMBER
JOHN CONSTABLE	SOUTH LONDON, SURREY, MIDDLESEX	T 01622 685397 M 07836 734322
JOHN ALSOP	YORKSHIRE & NORTH Lincs	T 01904 762471 M 07860 572220
MARK BROSTER	KENT, EAST & WEST SUSSEX	M 07766 255222
BRENDON HART	DEVON, CORNWALL, SOMERSET, DORSET	M 07850 130221
NIALL MARTIN	BERKSHIRE, BUCKS, OXFORDSHIRE, NORTH LONDON, HAMPSHIRE, ISLE OF WIGHT	M 07866 735772
ANDREW JEFFERIES	SOUTH WALES, BRISTOL, GLOUCESTERSHIRE, WILTSHIRE	M 07831 457102
JOHN ROSTRON	LANCASHIRE, CUMBRIA & ISLE OF MAN, GTR MANCHESTER, CHESHIRE, NORTH WALES	M 07973 733208
JONATHAN HART	EAST ANGLIA, BEDFORDSHIRE, CAMBS, ESSEX, HERTS, NORFOLK, SUFFOLK	T 01621 817992 M 07889 264466
PAUL BREWER	E & W MIDLANDS, Lincs, NORTHANTS, WORCS, SHROPSHIRE, STAFFS, WARWICKSHIRE, LEICS, NOTTS AND DERBYSHIRE	T 01214 277117 M 07798 745181
LEE PALMER	CHANNEL ISLANDS	M 07774 101640
GARY O'BOYLE	NORTHERN IRELAND, ULSTER	M 07831 220675
LARRY WHITE	REPUBLIC OF IRELAND	M 00353 862594126
IAN MCDERMID	NORTH EAST, SCOTLAND	M 07796 210563
MARK ROONEY	UK SALES DIRECTOR	M 07718 566163
UK HEAD OFFICE	HEAD OFFICE CONTACTS	T 01422 374417 or 01422 371226

TERMS AND CONDITIONS

All Telenzo wool loop ranges come with a 5 year wear warranty, please call the office for details

1. Claims for damage, shortages, non-delivery, manufacturing faults

- A claim form must be obtained and submitted together with photographic evidence where applicable within 10 days of delivery.
- Claims for transport damage must be declared to the carrier at the time of delivery.
- Carpets must be inspected prior to fitting as claims for manufacturing faults cannot be accepted once the carpet has been fitted or cut ready for fitting.
- All returns will be inspected and assessed to validate the nature of the claim. You will then be notified if the claim has been accepted.
- Any rejected claims will incur a cancellation charge for re-stocking.

2. Collections

Once you have notified us a collection is ready, all failed attempts will be chargeable at the carriers current rates.

3. Cancellations

Orders cannot be cancelled after goods have been despatched or cut prior to despatch.

4. Reservation of Title

The goods remain the property of Telenzo Carpets until payment is received.

5. Prices

Prices quoted are exclusive of VAT and are subject to alteration without notice.

6. Delivery Terms

Prices quoted are inclusive of delivery to commercial premises only. We are unable to deliver to residential addresses.

7. Payment Terms

Payment should be made by Electronic Transfer to:- Edel Telenzo Carpets Ltd, Sort Code 20-37-63, Account number 63481581

8. Interest

Interest will be charged at 1.5% per month chargeable as from the date of invoice once the account falls overdue by more than 30 days.

9. Specification

Telenzo reserves the right to amend the specification of any quality where this leads to improvement.