



Westex Carpets Limited
Castle Mills, Moorend, Cleckheaton, West Yorkshire, BD19 3PS, United Kingdom
Tel: +44 (0)1274 861334 Fax: +44 (0)1274 873266
info@westexcarpets.co.uk www.westexcarpets.co.uk

August 2015

Dear Customer

**WESTEX CARPETS LIMITED
PRICE INCREASE EFFECTIVE 01 SEPTEMBER 2015**

Please be advised that there will be a price increase of 2.9% for all orders received by Westex Carpets Limited on or after 01 September 2015.

Whilst prices of most raw materials used in the production of high quality wool rich carpets have increased significantly we have kept our price increase to a minimum and can confirm that:

this price increase is our first since 01 September 2014

we guarantee that prices will not increase again until at least 01 September 2016

We believe that giving a 12 month period of price stability is the best way to make sure that you can have confidence that you will not be affected by any unexpected price increase.

Your gross prices for orders placed on or after 01 September 2015 are detailed on the enclosed price list.

We would like to thank you for all your past support and hope that we can look forward to a continued growth in our mutual business.

Yours faithfully

Mark Vale
Sales Director

Westex Carpets Limited





Price List

From September 2015 to August 2016



Widths available: 1.00m, 3.66m, 4.00m, 4.57m, 5.00m

All Widths an Exact Colour Match

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Ultima Twist Range

Gold			1/10" Gauge Suitability: Extra Heavy Duty Residential, Heavy Duty Contract	Rolls per m ² £54.76
Satin Twist 2 Ply	Pile Content 80% Wool 20% Nylon	Gold is manufactured with the highest tuft density and pile to produce the finest possible twist carpet, the top of our Ultima range.		Cuts per m ² £60.84
Talisman			1/10" Gauge Suitability: Extra Heavy Duty Residential, Heavy Duty Contract	Rolls per m ² £33.47
Satin Twist 2 Ply	Pile Content 80% Wool 20% Nylon	Talisman has a medium long pile height, and is manufactured with a high tuft density.		Cuts per m ² £37.19
Talana			1/10" Gauge Suitability: Extra Heavy Duty Residential, Heavy Duty Contract	Rolls per m ² £26.14
Satin Twist 2 Ply	Pile Content 80% Wool 20% Nylon	Talana is manufactured with a high tuft density and has a longer pile height than Trident.		Cuts per m ² £29.04
Trident			1/10" Gauge Suitability: Heavy Duty Residential, Light Duty Contract	Rolls per m ² £24.08
Satin Twist 2 Ply	Pile Content 80% Wool 20% Nylon	Trident has a high tuft density and the shortest pile in our 1/10th gauge range.		Cuts per m ² £26.75
Fontaine			1/8" Gauge Suitability: Extra Heavy Duty Residential, Heavy Duty Contract	Rolls per m ² £30.00
Twist 2 Ply	Pile Content 80% Wool 20% Nylon	The longest pile in our 1/8th gauge range, producing a slightly textured finish.		Cuts per m ² £33.33
Major			1/8" Gauge Suitability: Extra Heavy Duty Residential, Heavy Duty Contract	Rolls per m ² £25.72
Twist 2 Ply	Pile Content 80% Wool 20% Nylon	A carpet with medium pile height and high tuft density.		Cuts per m ² £28.58
Ultima			1/8" Gauge Suitability: Extra Heavy Duty Residential, Heavy Duty Contract	Rolls per m ² £23.63
Twist 2 Ply	Pile Content 80% Wool 20% Nylon	Similar to Penultima, but having a slightly longer pile height.		Cuts per m ² £26.26
Penultima			1/8" Gauge Suitability: Medium Duty Residential, Light Duty Contract	Rolls per m ² £19.21
Twist 2 Ply	Pile Content 80% Wool 20% Nylon	The shortest pile in our 1/8th gauge range.		Cuts per m ² £21.34

Westend Velvet Range

Supreme			1/8" Gauge	Rolls per m ² £44.00
Velvet 2 Ply	Pile Content 80% Wool 20% Nylon	Supreme is manufactured with the highest tuft density to produce the finest possible velvet carpet.	Suitability: Extra Heavy Duty Residential, Extra Heavy Duty Contract	Cuts per m ² £48.89
Prestige			1/8" Gauge	Rolls per m ² £34.44
Velvet 2 Ply	Pile Content 80% Wool 20% Nylon	Prestige is manufactured with the same luxurious pile height as Supreme but with a lower tuft density.	Suitability: Extra Heavy Duty Residential, Heavy Duty Contract	Cuts per m ² £38.27
Westend			1/8" Gauge	Rolls per m ² £25.72
Velvet 2 Ply	Pile Content 80% Wool 20% Nylon	Manufactured to the same high standards as all Westex Velvets. Westend has the shortest pile in the range.	Suitability: Heavy Duty Residential, Medium Duty Contract	Cuts per m ² £28.58

Exquisite Velvet Collection

Exquisite Velvet			1/10" Gauge	Rolls per m ² £30.00
Velvet 2 Ply	Pile Content 80% Wool 20% Nylon	Exquisite offers the finest 1/10" gauge velvet carpet; manufactured with the highest tuft density.	Suitability: Extra Heavy Duty Residential, Extra Heavy Duty Contract	Cuts per m ² £33.33

Designer Collection

Designer Stripe & Point			1/8" Gauge	Rolls per m ² £25.72
Twist 2 Ply	Pile Content 80% Wool 20% Nylon	Two fine twist carpets featuring a subtle stripe or point design with long lasting resilience.	Suitability: Extra Heavy Duty Residential, Heavy Duty Contract	Cuts per m ² £28.58

Velvet Multistripe

Oxford Stripe			1/8" Gauge	Rolls per m ² £34.13
Velvet 2 Ply	Pile Content 80% Wool 20% Nylon	Luxurious striped velvet carpet.	Suitability: Extra Heavy Duty Residential, Heavy Duty Contract	Cuts per m ² £34.59

All collections available in 1.00m, 3.66m (12'),
4.00m, 4.57m (15') and 5.00m widths
All Widths an Exact Colour Match

Pure Luxury 100% Wool Range

Opulence			1/8" Gauge	Rolls per m ² £76.85
Heavy Velvet 2 Ply	Pile Content 100% Pure New Wool	A sumptuously rich velvet carpet.	Suitability: Extra Heavy Duty Residential, Extra Heavy Duty Contract	Cuts per m ² £85.39

Troika			1/8" Gauge	Rolls per m ² £59.33
Velvet 3 Ply	Pile Content 100% Pure New Wool	Manufactured with the highest tuft density in 100% wool to produce the finest carpet.	Suitability: Extra Heavy Duty Residential, Extra Heavy Duty Contract	Cuts per m ² £65.92

Tundra			1/8" Gauge	Rolls per m ² £44.00
Velvet 2 Ply	Pile Content 100% Pure New Wool	Manufactured with a high tuft density in 100% wool to produce a luxurious carpet.	Suitability: Extra Heavy Duty Residential, Extra Heavy Duty Contract	Cuts per m ² £48.89

Natural Loop Range

Bouclé, Briar & Cable			5/32" Gauge	Rolls per m ² £25.72
3 Ply Loop	Pile Content 100% Pure New Wool	Traditional loops manufactured to the highest specification.	Suitability: Heavy Duty Residential, General Duty Contract	Cuts per m ² £28.58

Loop Multistripe

Cambridge Stripe			5/32" Gauge	Rolls per m ² £28.58
3 Ply Loop	Pile Content 100% Pure New Wool	Traditional loops manufactured to the highest specification.	Suitability: Heavy Duty Residential, General Duty Contract	Cuts per m ² £31.75

Special Dye Price List

These are nett invoice prices - no discounts apply
Minimum Quantity Special Dye is 40m² per width

Westex are able to match to any colour which you require because we have our own dye house and control the whole process. Special dyes must meet your approval before full production is started.



Ultima Twist Range	Price Per Sq Metre 80m ² + per width	Price Per Sq Metre 40m ² · 80m ² + per width
Penultima	£19.21	£24.97
Ultima	£23.64	£30.73
Major	£25.71	£33.43
Fontaine	£30.00	£39.00
Trident	£24.08	£31.30
Talana	£26.14	£33.98
Talisman	£33.47	£43.52
Gold	£54.76	£71.20

Westend Velvet Range	Price Per Sq Metre 80m ² + per width	Price Per Sq Metre 40m ² · 80m ² + per width
Westend	£25.71	£33.43
Westend Prestige	£34.44	£44.77
Westend Supreme	£44.00	£57.20

Exquisite Velvet Collection	Price Per Sq Metre 80m ² + per width	Price Per Sq Metre 40m ² · 80m ² + per width
Exquisite Velvet	£30.00	£39.00

Natural Loop Range	Price Per Sq Metre 80m ² + per width	Price Per Sq Metre 40m ² · 80m ² + per width
Natural Loop (Bouclé, Briar & Cable)	£25.71	£33.43

Pure Luxury Range	Price Per Sq Metre 80m ² + per width	Price Per Sq Metre 40m ² · 80m ² + per width
Opulence	£76.86	£99.90
Troika	£59.32	£77.12
Tundra	£44.00	£57.20

Choosing a unique colour for your customer's new Westex carpet could not be easier



Your customer finds the colour they would like to match e.g. a fabric, soft furnishing, paint, etc



The unique colour sample is posted to Westex



Westex will match the colour and produce a Special Dye yarn pom within 5 days



The unique sample yarn pom is posted back to your customer



Once your customer has approved the sample yarn pom, carpet production commences



The unique carpet will be manufactured and delivered within three weeks

Ask your Westex representative for details

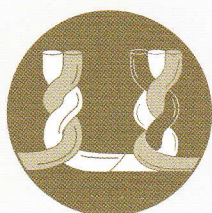


Westex are able to match to any colour which you require because we have our own dye house and control the whole process. Special dyes must meet your approval before full production is started.

Why people choose Westex Carpets



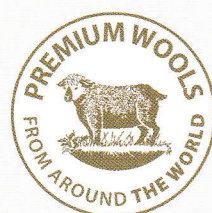
Large standard colour bank available



2&3 fold yarn to prevent pile reversal not due to footfall



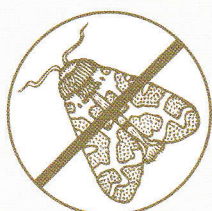
Special Dye Service for a Unique Colour



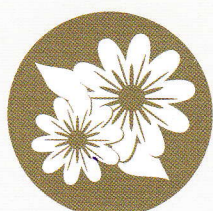
Superior quality for lasting resilience



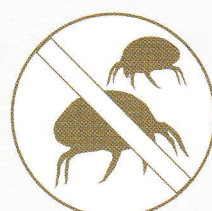
Stain Resist keeps carpet looking newer for longer



Mothproof to protect your carpet



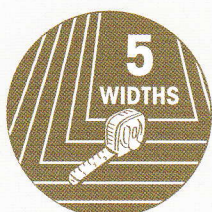
Actiguard for ultimate freshness & protection



Treated to prevent Dustmites



Suitable for domestic & most contract areas



Available in 5 widths all an exact colour match



Fast Delivery and First Class Service



Made in the UK

All collections available in 1.00m, 3.66m (12'),
4.00m, 4.57m (15') and 5.00m widths
All Widths an Exact Colour Match

Your Local Sales Representative

National Sales Director	Mark Vale	m: 07713 984844 e: mvale@westexcarpets.co.uk
Northants, Beds, Part Herts, East. Counties		m: 07713 984846
Oxon, Bucks, Berks, Hants, W. Sussex, Part Herts	Simon Cogdell	m: 07713 984847 e: scogdell@westexcarpets.co.uk
London, Part Surrey	Michael Barber	m: 07713 984845 e: mbarber@westexcarpets.co.uk
Kent, Surrey, E. Sussex, Essex, Part Suffolk	Kevin Hearn	m: 07713 984848 e: khearn@westexcarpets.co.uk
South West, Channel Isles, South Wales & Glos	David Waldron	m: 07730 911288 e: dwaldron@westexcarpets.co.uk
Northern Area Manager	Charles Gronau	m: 07713 984849 e: cgronau@westexcarpets.co.uk
Scotland	Willie Woods	m: 07824 490110 e: wwoods@westexcarpets.co.uk
North East, Yorkshire & Humberside, Lincs	Andy Walker	m: 07713 984840 e: awalker@westexcarpets.co.uk
Cumbria, Lancashire, Merseyside, N.Wales & Cheshire	Stephen Maffia	m: 07713 984842 e: smaffia@westexcarpets.co.uk
E&W Midlands, Notts, Leics, Mid Wales	James Stephens	m: 07713 984843 e: jstephens@westexcarpets.co.uk
Ireland, Northern Ireland	Gavin Doyle	m: 00353 870 559 157 e: gdoyle@westexcarpets.co.uk

Terms and conditions can be found on our website www.westexcarpets.co.uk