



**HUGH MACKAY**  
carpets



06 November 2018

Dear Retailer

Price Increase November 12th 2018

Firstly, many thanks for your continued support throughout 2018. It has for many been a challenging trading period throughout the summer, brought about in part by the unusually long period of good weather and the uncertainties raised over Brexit.

I firmly believe that we have ridden the harder times and looking at the current trend, it would lead me to believe we are all in for a bumper Autumn with the pent-up demand from the customers returning giving us all a strong end to a long hard Summer!

We have been under pressure throughout the year from our Suppliers to take an increase in costs which up until now we have resisted, but unfortunately these rapidly rising costs will necessitate a small price increase effective 12<sup>th</sup> November 2018.

We have made every attempt to avoid the increase, but we refuse to compromise on quality. This is our only recourse. We think you will agree that the quality of products should not be sacrificed, in fact we want to look to expand our range base offered to you with some exciting new ranges many of you will have seen at Harrogate, launching January 2019.

It is important to us that we approach this in an honest and open way to you, our customers and give you as much notice of this change as we can. The cost increases have been kept to an absolute minimum and are there to cover the increase in base costs and nothing more

Your new price lists will be forthcoming and will come into effect from November 12<sup>th</sup>, but until then please refer to your current price list

Many thanks for your support and whilst no cost increase will ever be welcomed, I hope this goes some way to explaining the reasons behind it

Many thanks and Kindest Regards

*Keith Morgan*

**Keith Morgan**  
National Sales Manager  
D +44 (0)7710 701 063

**Whitestone Weavers Ltd**  
View Logistics, Park View Road East, Hartlepool, TS25 1HT UK  
T: +44 (0) 1429 892555 F: +44 (0)1429 892560  
W: [www.whitestone.co.uk](http://www.whitestone.co.uk) E: [info@whitestone.co.uk](mailto:info@whitestone.co.uk) Co Reg: 2616354

# PRICE LIST

RECEIVED  
- 8 NOV 2013

  
HUGH MACKAY  
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Please contact your sales representative for our latest point of sale material

## WOVEN RANGES

	ROLLS / M <sup>2</sup>	CUTS / M <sup>2</sup>
Cathedral Natural	£30.99	£34.99
Designer Collection	£30.99	£34.99
Designer Collection Natural	£30.99	£34.99
Inn Vogue	£26.25	£30.25
Liberty	£24.69	£28.79
Moda	£30.99	£34.99
Nature's Own	£30.99	£34.99
New Barrington	£26.25	£30.35
Prince Bishop	£29.99	£33.99
Safari	£30.99	£34.99
Tartan Collection	£30.99	£34.99
Tartan Naturals Collection	£30.99	£34.99
Tartanesque	£24.75	£28.85

## FAST-TRACK

	ROLLS / M <sup>2</sup>	CUTS / M <sup>2</sup>
Basic 6 Row	£26.20	£28.44
General 7 Row	£29.64	£31.44
Special 8 Row	£33.84	£35.95
Splendid 9 Row	£35.95	£38.44
Exclusive 10 Row	£38.20	£40.44

## NATURAL PALETTE

	ROLLS / M <sup>2</sup>	CUTS / M <sup>2</sup>
Esk 7 Row	£31.60	£33.75
Eden 8 Row	£33.75	£35.95
Gowan 9 Row	£39.44	£39.20
Leven 10 Row	£40.24	£42.40

## HANDMADE RANGES

*Handmade*  
BY HUGH MACKAY

	ROLLS / M <sup>2</sup>	CUTS / M <sup>2</sup>
Debonair	£42.99	£46.99
Exclusive	£44.99	£48.99
Grandeur	£32.99	£35.99
Lavish	£76.99	£79.99
Sumptuous	£42.99	£46.99



**HUGH MACKAY**

Support your British manufacturer

*Thank you for your continued support*

## TUFTED RANGES

	ROLLS / M <sup>2</sup>	CUTS / M <sup>2</sup>
Deco Collection - Plain, Two Tone, Stripe & Zig Zag	£16.79	£18.89
Durham Dunelm Loop	£17.31	£19.41
Durham Elvet Loop	£17.31	£19.41
Durham Super Twist 40	£12.97	£15.59
Durham Supreme Twist 50	£15.21	£17.84
Durham Elite Twist 60	£16.75	£19.20
Durham Supreme Twist 50 Stripe	£15.21	£17.84
Durham Supreme Twist 50 Stripe (1m)	£15.21	£17.84
Metro Stripe	£14.16	£15.74
Natural Weave	£10.49	£11.54
Riverside Twist 40	£7.97	£9.08
Riverside Twist 50	£9.08	£10.25
Riverside Twist 60	£11.34	£12.49
Swaledale 55	£13.64	£15.74
Wharfedale	£10.49	£12.59

## HASSLEFREE RANGES



	ROLLS / M <sup>2</sup>	CUTS / M <sup>2</sup>
HassleFree Indulgence	£7.20	£9.53
HassleFree Executive Twist	£6.99	£8.50
HassleFree Premier Twist	£7.20	£10.04
HassleFree Sensuous	£7.51	£9.26
HassleFree Ultimate Classic	£5.67	£7.20
HassleFree Ultimate	£8.23	£10.29

## DISCONTINUED RANGES

LIMITED AVAILABILITY\*

	ROLLS / M <sup>2</sup>	CUTS / M <sup>2</sup>
Durham Chic Loop	£15.99	£17.99
Durham Select Loop	£10.85	£11.99
Durham Select Twist	£10.85	£11.99
Pin Point Twist	£9.85	£10.89
Classic Axminster Natural Runner	£29.99	£33.99
HassleFree Elegance Twist	£5.39	£6.99
HassleFree Extreme Elegance Twist	£6.99	£9.75
HassleFree Desire	£10.29	£11.35
HassleFree Inspiration Saxony	£6.99	£9.25

\*PLEASE CHECK STOCK BEFORE ORDERING

THIS PRICE LIST CANCELS ALL OTHER PRICE LISTS



Whitstone Weavers, View Logistics, Park View Road East, Hartlepool TS25 1HT

T 01429 892555 F 01429 892560 E sales@hughmackay.co.uk

WWW.HUGHMACKAY.COM