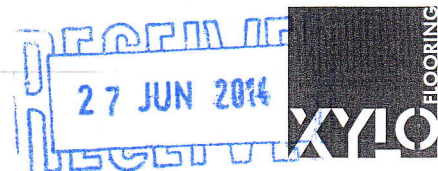


IMPORTANT INFORMATION

Product Changes & New Pricing July 2014



Dear Customer,

Please find this addendum to our October 2013 price list that presents our new flooring collections & prices.

Please note all new pricing displayed on this sheet will be active from 1st July 2014 and will replace all flooring prices in current price list.

We are very excited to announce major changes to our hardwood product offering over the summer of 2014 to include a selection of new, fresh and high fashion white and grey tones:

Knightsbridge Collection

A **multi-layered** range of 15/4 x 190mm T&G European Rustic Oak products which are UV oiled, with a 4 sided bevel.

Kensington Collection - Click

Featuring the ever popular **Unilin click profile**, Kensington will include both Lacquered and UV oiled engineered options across both 14/3 x 148mm & 14/3 x 189mm constructions with a 4 sided bevel.

Belgravia Collection

An engineered, UV oiled collection of left & right **T&G Herringbone** options in European Oak with 4 sided bevel.

Richmond Collection – T&G

An engineered range of both lacquered & UV oiled **14/3 x 150mm & 14/3 x 189mm** boards with 4 sided bevel.

Mayfair Collection

Our **20-21/6mm multi-layer** structural boards which feature a 6mm veneer, UV oiled with options of staining and hand scraping, ideal for the client who is looking for a heavy weight contender.

Hampstead Collection

A range of 1&3 Strip Walnut UV oiled & Lacquered options featuring the easy lay **5Gc click system**.

Westminster Collection

A selection of random length multilayer 18/5 x 125mm options in both lacquered or UV oiled.

Both our **laminated Collection Urban and click vinyl plank collection, Dynamic** will continue to run alongside our timber offerings. Should you require an update from your agent on any of the aforementioned items or are interested in discussing Xylo Flooring point of sale, please contact the sales office and we shall pass on your inquiry.

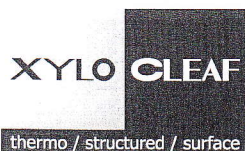
Thank you for your continued support, The Xylo Flooring Team

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XYLOFLOORING

hardwood / laminate / vinyl

Trade Price List July 2014

Tel: 020 8368 8122

Knightsbridge Multi-Layer Collection 15/4 x 190-240 x 1900mm European Rustic 4 sided Bevel UV Oiled		Pack	Pallet	Replaces	Pack m2	System
R02	1-Strip Oak Rustic 15x190mm Stained White UV Oil MultiLayer	£40.00	£38.00	NEW	2.166	T&G
R04	1-Strip Oak Rustic 15x190mm Stained Brushed Carbonized Dark Grey Stain UV Oil MultiLayer	£43.00	£40.00	NEW	2.166	T&G
R05	1-Strip Oak Rustic 15x190mm Stained Brushed Chocolate Brown Stain UV Oil MultiLayer	£43.00	£40.00	NEW	2.166	T&G
R08	1-Strip Oak Rustic 15x190mm Brushed Light Grey Stain UV Oil MultiLayer	£40.00	£38.00	NEW	2.166	T&G
D152401	1-Strip European Oak Rustic 15x240mm Smoked Brushed UV Oiled Multilayer	£40.00	£38.00	D152401	2.736	T&G
R46	1-Strip European Oak Rustic 15x240mm UV Oiled Multilayer	£39.00	£37.00	D152402	2.736	T&G
R47	1-Strip European Oak Rustic 15x240mm Stained White UV Oiled Multilayer	£42.00	£39.00	D152403	2.736	T&G
Kensington Engineered Uniclic Collection 14/3 x 148 x 1860mm Oak Micro 4 sided bevel UV Oiled & UV Lacquered		Pack	Pallet	Replaces	Pack m2	System
R09	1-Strip Oak Rustic 14x148mm Brushed Grey Stain UV Oiled	£34.00	£31.00	D0043	2.202	CLICK
R10	1-Strip Oak Rustic 14x148mm UV Oiled	£30.50	£28.00	D0019OIL	2.202	CLICK
R39	1-Strip Oak AB 14x148mm UV Lacquered	£35.75	£33.00	D0018	2.202	CLICK
R40	1-Strip Oak Rustic 14x148mm UV Lacquered	£30.50	£28.00	D0019	2.202	CLICK
Kensington Engineered Uniclic Collection 14/3 x 189 x 1860mm Oak Rustic Micro 4 sided bevel UV Oiled & UV Lacquered		Pack	Pallet	Replaces	Pack m2	System
R01	1-Strip Oak Rustic 189x14mm Smoked Brushed Medium/Dark Grey UV Oil	£37.00	£35.00	NEW	2.812	CLICK
R03	1-Strip Oak Rustic 189x14mm Smoked Brushed Light Brown UV Oiled	£38.00	£36.00	NEW	2.812	CLICK
R11	1-Strip Oak Rustic 14x189mm White Smoked UV Oiled	£36.00	£33.00	D0044	2.812	CLICK
R12	1-Strip Oak Rustic 14x189mm UV Oiled	£33.00	£29.00	D0042	2.812	CLICK
R13	1-Strip Oak AB 14x189mm UV Lacquered	£37.00	£34.00	D0007	2.812	CLICK
R14	1-Strip Oak AB 14x189mm UV Oiled	£37.00	£34.00	D0077	2.812	CLICK
R15	1-Strip Oak Rustic 14x189mm Smoked,Brushed & UV Oiled	£36.00	£33.00	D0097	2.812	CLICK
R16	1-Strip Oak Rustic 14x189mm Clear Lacquered	£33.00	£29.00	D0040	2.812	CLICK
R17	1-Strip Oak Rustic 189x14mm White Stained UV Oiled	£36.00	£33.00	NEW	2.812	CLICK
R18	1-Strip Oak Rustic 189x14mm Brushed Grey Stain UV Oiled	£36.00	£33.00	NEW	2.812	CLICK
R42	1-Strip Oak Rustic 189x14mm Brushed Honey Rose Stain UV Oiled	£36.00	£33.00	D0101	2.812	CLICK
Belgravia Herringbone 15/4 x 140 x 700mm European Oak Rustic Brushed (T&G Left & Right) 4 sided Micro Bevel UV Oiled		Pack	Pallet	Replaces	Pack m2	System
R19	1-Strip Oak Rustic 15x140x700mm White UV Oil Herringbone	£43.00	£41.00	NEW	TBC	T&G
R20	1-Strip Oak Rustic 15x140x700mm Grey UV Oil Herringbone	£44.00	£42.00	NEW	TBC	T&G
R21	1-Strip Oak Rustic 15x140x700mm French Grey UV Oil Herringbone	£45.00	£43.00	NEW	TBC	T&G
Richmond Engineered T&G 14/3 x 189 x 1860-2200mm UV Oiled Micro 4 sided bevel UV Oiled & UV Lacquered		Pack	Pallet	Replaces	Pack m2	System
R22	1-Strip 14x189x1860mm Oak Rustic UV Oil	£31.00	£28.00	D14002	2.812	T&G
R23	1-Strip 14x189x1860mm Oak Rustic UV Lacquered	£31.00	£28.00	D14008	2.812	T&G
R48	3-Strip 14x189x1860mm Oak Rustic UV Lacquered	£18.75	£16.45	D0001	3.326	T&G
DCF002	3-Strip Oak Rustic 14x189x2200mm Stained Walnut Lacquered	£18.75	£16.45	DCF002	3.326	CLICK
D0104	3-Strip Oak Rustic 14x189x2200mm Stained Brushed Walnut UV Oiled	£29.25	£27.00	D0104	2.495	CLICK
D14013	1-Strip Oak Rustic 14x190x1900mm Titanium Grey 1-Strip	£37.00	£35.00	D14013	2.166	T&G
D14014	1-Strip Oak Rustic 14x190x1900mm SilverGrey 1-Strip	£37.00	£35.00	D14014	2.166	T&G
Richmond Engineered T&G 14/3 x 150 x 1860mm Micro 4 sided bevel UV Oiled & UV Lacquered		Pack	Pallet	Replaces	Pack m2	System
R24	1-Strip Oak Rustic 14x150x1860mm UV Lacquered	£30.00	£27.00	D14003	2.202	T&G
R25	1-Strip Oak Rustic 14x150x1860mm UV Oiled	£30.00	£27.00	D14001	2.202	T&G
Mayfair 20-21/6x189-190x1860-1900mm Multilayer X-Treme 4 sided bevel UV Oiled		Pack	Pallet	Replaces	Pack m2	System
R26	1-Strip European Oak Rustic 21x190x1900mm Brushed & UV Oiled	£40.25	£37.00	D0030OIL	1.444	T&G
R27	1-Strip European Oak Rustic 21x190x1900mm Stained, Brushed,Handscraped & UV Oiled	£46.00	£43.00	D0081	1.444	T&G
R28	1-Strip European Oak Rustic 20x189x1860mm Smoked Brushed & UV Oiled	£44.00	£42.00	D0083	1.410	T&G
R29	1-Strip European Oak Rustic 20x189x1860mm Smoked, Brushed, Handscraped UV Oiled	£45.00	£43.00	D0084	1.410	T&G
Hampstead Walnut 1 & 3-Strip Lacquered & UV Oiled T&G & 5Gc Click		Pack	Pallet	Replaces	Pack m2	System
D0108	1-Strip American Black Walnut Rustic 15x190x1800mm UV Lacquered 5Gc	£51.75	£48.00	D0108	2.052	CLICK
D0108L	1-Strip American Black Walnut Rustic 15x190x2100mm UV Lacquered 5Gc	£51.75	£48.00	D0108L	2.394	CLICK
R30	3-Strip American Black Walnut Rustic 15x210x2200mm UV Oiled 5Gc	£36.25	£33.00	NEW	2.772	CLICK
R41	1-Strip American Black Walnut Rustic 15x190x1800mm UV Oiled - 5Gc	£51.75	£48.00	NEW	2.052	CLICK
Westminster 18/5 x 125mm x Random Lengths Multilayer UV Oiled & UV Lacquered		Pack	Pallet	Replaces	Pack m2	System
R32	1-Strip Oak CD 18x125mmxRLs UV Lacquered	£27.00	£25.00	NEW	2.100	T&G
R36	1-Strip Oak CD 18x125mmxRLs Brushed & UV Oiled	£28.00	£26.00	NEW	2.100	T&G
Dynamic Click Vinyl Plank Flooring 5x176x940mm		Pack	Pallet	Replaces	Pack m2	System
VLVT6001	Dynamic Vinyl Plank Shadow Creek Oak	£17.95	£16.95	N/A	1.650	CLICK
VLVT6003	Dynamic Vinyl Plank Kiawah Smoked Oak	£17.95	£16.95	N/A	1.650	CLICK
VLVT6013	Dynamic Vinyl Plank Augusta Dark Walnut	£17.95	£16.95	N/A	1.650	CLICK
VLVT6022	Dynamic Vinyl Plank Medinah Grey Oak	£17.95	£16.95	N/A	1.650	CLICK
VLVT6031	Dynamic Vinyl Plank Sawgrass Limed Oak	£17.95	£16.95	N/A	1.650	CLICK
VLVT6033	Dynamic Vinyl Plank Riviera Light Walnut	£17.95	£16.95	N/A	1.650	CLICK
VLVT6042	Dynamic Vinyl Plank Merion Oak	£17.95	£16.95	N/A	1.650	CLICK
VLVT6045	Dynamic Vinyl Plank Cypress Oak	£17.95	£16.95	N/A	1.650	CLICK
VLVT6046	Dynamic Vinyl Plank Muirfield Oak	£17.95	£16.95	N/A	1.650	CLICK
VLVT6072	Dynamic Vinyl Plank Harbour Town Oak	£17.95	£16.95	N/A	1.650	CLICK
Urban Click Laminate Flooring 9x186x1285mm 4 Sided Bevel Matt Look Wood View		Pack	Pallet	Replaces	Pack m2	System
BE30703013	Urban Collection Micro WV Matlook AVENEL Oak	£10.95	£10.75	N/A	1.670	CLICK
BE30703488	Urban Collection Micro WV Matlook SCOTTSDALE Oak	£10.95	£10.75	N/A	1.670	CLICK
BE30703628	Urban Collection Micro WV Matlook CARNOUSTIE Oak	£10.95	£10.75	N/A	1.670	CLICK
BE30703637	Urban Collection Micro WV Matlook EAGLE TRACE Oak	£10.95	£10.75	N/A	1.670	CLICK
BE30703798	Urban Collection Micro WV Matlook SUGARLOAF Oak	£10.95	£10.75	N/A	1.670	CLICK
BE30703863	Urban Collection Micro WV Matlook CONGRESSIONAL Oak	£10.95	£10.75	N/A	1.670	CLICK

Xylo Flooring Discontinued Range		Pack	Pallet	N/A	Pack m2	System
D0024	1-Strip Red Birch 15x125mm xRandom Lengths Walnut Lacquered Stain	£31.00	£29.00	N/A	2.200	T&G
D0057	1-Strip American Black Walnut Rustic 15x155x1860mm Clear Lacquered	£40.00	£38.00	N/A	2.306	T&G
D0064	1-Strip Oak Rustic 15x189x1860mm White UV Oiled	£32.50	£30.55	N/A	2.812	CLICK
D0085	1-Strip Oak 14x189mm Sawn Marks Smoked, White UV Oil	£22.00	£22.00	N/A	2.812	CLICK
D0087	1-Strip Oak 14x189mm Sawn Marks Smoked UV Oil	£22.00	£22.00	N/A	2.812	CLICK
D0112	1-Strip Oak Rustic 20x189x1860mm BRUSHED/OILED & UNFILLED KNOTS	£36.00	£34.00	N/A	1.410	T&G

CONDITIONS OF SALE

1. TERMS AND SETTLEMENT

20th of the month following date of invoice strictly net. Interest will be charged on accounts which remain unpaid at the rate of 2% per month 20 days after due date. We reserve the right to charge interest if the customer should make any default in paying any sum due. Accounts which are sent to our solicitors for recovery shall be liable to pay our costs before trading commences.

2. CANCELLATIONS

No cancellation of orders can be accepted in respect of the following:

- Materials ordered specially from manufacturers.
- Materials already dispatched.

3. CONDITIONS

We cannot accept complaints regarding colour, shading, pattern or matching or short measure when the goods have been cut or fitted. Claims will not be accepted unless we are notified in writing as follows:

- Within 3 days of the goods being received in the event of damage or short delivery.
- Items charged on invoice are charged at the price ruling at the date of despatch.

4. GOODS RETURNED

We reserve the right to make a handling charge for any items returned and taken into stock. Goods can only be returned unopen, undamaged and within ten days from date of invoice.

Returned goods will only be taken back into stock within ten days of delivery date and agreed with sales office prior and credited at the lowest list price less 20% handling fee.

5. DELIVERY

All orders delivered *free (within our agreed areas). Orders of less than £250 value will be subject to a standard charge to assist with transport costs. The time given for delivery is supplied in good faith, but can be estimated only, no responsibility can be accepted by the company for any delay in the advised delivery times.

Please note the following information regarding deliveries:

We reserve the right to pass on any additional costs incurred whilst carrying out a delivery,

ie: parking penalties in restricted areas, congestion zone charges, failed delivery charges, booking in charges.

6. TRANSFER OF TITLE

a) The property and the goods shall not pass through any buyer until the whole of the purchase price has been received by the company. The company shall have a lien over all goods delivered until it has received the total amount payable.

b) Save for condition (a) goods in all cases becomes at the buyers risk upon delivery at the agreed and named destination, however, if the delivery has been delayed through the fault of the buyer in forwarding delivery instructions or through any other default of the buyer the goods shall be at the buyers risk for the contractual delivery date. The company may then arrange storage and insurance thereof with the third parties to be held for by the buyer or the company may itself reasonably charge the buyer for storage and insurance thereof on its premises.

7. Placing an order with this company is an acceptance of these terms and conditions of sale.

If the company placing an order with this company has its own terms relating to its own buying conditions, then this company's terms take precedence unless otherwise agreed in writing.

8. PLEASE NOTE: Due to the variations in both the colour and grain characteristics that occur in all wood flooring, we recommend that all products be approved by the consumer prior to fitting. XYLO Flooring cannot accept claims in this regard once the product has been installed.

9. The description of specification of our products may vary with each delivery, therefore please check detailed information of each product prior to placing order.

10. COMPLAINTS AND INSPECTIONS

Should you wish to register a complaint on any Xylo Flooring product, we may initially instruct our local representative to carry out a preliminary on-site inspection. Where an independent inspection is required, Xylo Flooring shall bear the full cost, provided that the goods supplied have a manufacturing defect. Where the cause of the complaint is not considered to be due to any manufacturing defect, this cost is to be met by the contractor.

ENGLAND, WALES & SCOTLAND

*Free Next Day delivery on accessories & flooring on orders of over £250. Net if Ordered Before 12pm.

Charges may vary from £35 - £50 on orders below £250.

*Excludes orders for multiple rolls of underlay - please contact our sales office for additional carriage costs.

Excluding: Highlands, Grampians & Ireland.(Call for Rates)

For next day delivery add £25 +VAT.

For next day am delivery £35 + VAT.

For next day timed delivery £40 + VAT.

Deliveries to residential addresses will incur additional carriage charges.

Prices correct at time of going to print, we reserve the right to alter prices without notification.



Xylo Flooring and its commitment to the environment

Due to the considerable volumes of lumber consumed during the manufacture of our products, we bear a huge responsibility to our clients in ensuring the sustainability of our raw materials.

Xylo Flooring are proud to hold FSC® Certification which in turn allows us to offer Forest Stewardship Council® certified products for specified projects.

By working closely with our factories we ensure that all our products are produced using sustainable resources. Where required FSC Certified products can be provided for larger projects if so specified. Please refer to our sales office for further information.

P & L (UK) LTD - XYLO FLOORING

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